



SUNLIGHT

Sunlight Pricing Guide

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Sunlight is the platform of choice for customers and partners who deploy and manage applications from edge to core at scale. We make the thinnest, fastest hyperconverged infrastructure platform in the world, built for the edge.

Our flagship product is the Sunlight HyperConverged Edge (HCE) which is a full-stack virtualization platform that combines the computing, storage, and networking of one to multiple servers into a single system or cluster. Each cluster, deployed in a remote location, can consolidate multiple instances of Windows, Linux, or containers on x86, AMD, Arm, and Nvidia Jetson.

Sunlight NexCenter is our centralized console and API that provides a single pane of glass to manage and monitor edge resources, take backups, move workloads, and deploy new remote clusters. A core

feature of NexCenter is the AppLibrary which allows customers to build and access playbooks (images & recipes) for deploying applications and the supporting infrastructure to 100s or 1000s of remote clusters with a single click.

Sunlight HyperConverged Edge, Sunlight NexCenter, and Technical Support Services are supplied together in a single term-based licence at a simple cost per node.

To create a price for your project you will need the following information:

- ❑ The number of nodes
- ❑ The number of physical CPU cores in each node
- ❑ The length of the subscription (12, 24, 36 or 60 months)
- ❑ The billing preference (monthly or annually)

License name	Server size	Price per node (USD)				
		Monthly billing	Annual billing			
		12 month term min.	12 month term	24 month term	36 month term	60 month term
Sunlight HyperConverged Edge Node - Small	X86 Cores 4 or less AMD/Jetson Cores 6 or less	\$50.00	\$500.00	\$475.00	\$450.00	\$400.00
Sunlight HyperConverged Edge Node - Medium	X86 Cores 5 to 16	\$100.00	\$1,000.00	\$950.00	\$900.00	\$800.00
Sunlight HyperConverged Edge Node - Large	X86 Cores 17 or more	\$150.00	\$1,500.00	\$1,425.00	\$1,350.00	\$1,200.00

Node licenses include: Sunlight HyperConverged Edge (NexVisor, Software Defined Storage, Software Defined Network, Edge Stack UI), Sunlight NexCenter (Edge Orchestration, AppLibrary) with Technical Support and Software Upgrade services for the term of the license.

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Example 1:

A project that is deploying:

- ❑ a two node, highly available cluster at each of 40 sites
- ❑ using a 4 Core Intel based server
- ❑ for a 2-year period
- ❑ billed annually

will need:

- ❑ 80 x Sunlight HyperConverged Edge Node – Small (24 Month Term)
- ❑ 80 x \$475.00
- ❑ Year 1: \$38,000
- ❑ Year 2: \$38,000
- ❑ Total Contract Value: \$76,000 (List Price)

Example 2:

A project that is deploying:

- ❑ a two node, highly available cluster at each of 40 sites
- ❑ using a 4 Core Intel based server
- ❑ for a 2-year period
- ❑ billed monthly

will need:

- ❑ 80 x Sunlight HyperConverged Edge Node – Small (24 Month Term)
- ❑ 80 x \$50.00 x 12
- ❑ Year 1: \$4,000 per month (\$48,000 per year)
- ❑ Year 2: \$4,000 per month (\$48,000 per year)
- ❑ Total Contract Value: \$96,000 (List Price)

If you have any questions, contact

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